



Job Title: Lead - Content Acquisition & Filmmaker Engagement

Location: Remote

Experience: 3-5 years

Type: Full-Time

Reporting To: ABC Film Factory Head

Candidates with strong hold on South Indian Cinema Ecosystem and language proficiency will be given preference.

#### **About ABC Talkies**

ABC Talkies is India's first digital cinema marketplace, enabling independent filmmakers to showcase and monetize their work directly. We're on a mission to disrupt the OTT and indie film ecosystem.

# **Role Summary**

We're looking for a passionate and connected content professional to lead filmmaker outreach and content acquisition. You'll play a key role in discovering quality indie films, short films, feature films and documentaries, building relationships with creators, and curating content that reflects the voice of new-age cinema.

# **Duties and Responsibilities:**

- Identify and onboard feature films, independent filmmakers and content creators.
- Build a strong creator community through outreach, events, and engagement programs.
- Source and acquire compelling short films, indie films, web-series,
  Micro-Dramas and documentaries across languages and genres.
- Coordinate with internal teams for content onboarding and marketing.





 Track content performance and user feedback to inform future acquisitions.

## **Skills and Qualifications:**

- A Media school grad with a strong passion and eye for creative content.
- 3–5 years of experience in content acquisition, film festivals, or creative partnerships.
- Strong network in the independent film ecosystem.
- Passion for cinema and storytelling.
- Good negotiation and communication skills.
- Understanding of rights, IP, and licensing basics is a plus.

#### **Compensation Structure (Base + Performance Incentive):**

## Base Salary:

• ₹7.0 – ₹10.0 LPA (depending on experience and network strength)

Performance-Based Incentives: Up to ₹4.0 LPA

- Verified filmmaker onboardings per quarter
- Percentage of films successfully uploaded and activated
- Regional language expansion and content mix
- Institutional partnerships initiated
- Onboarding of films in platform events (e.g., The Big Shorts Challenge)

Total Target CTC: ₹11.0 – ₹14.0 LPA

## Where to Apply:

Please send the CV to careers@abctalkies.com.